

Ayush Agarwal

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EDUCATION

University of California, Berkeley - Haas School of Business

Master of Financial Engineering

Expected 03 2023

Berkeley, CA

Indian Institute of Technology, Kanpur

BS, Mathematics and Scientific Computing, GPA: 8.9/10

06 2021

Kanpur, UP, India

- Award: Top ten department rank in a class of 54 students | INSPIRE scholarship by DST, Govt of India
- Teaching Assistant: MTH511 (Statistical Simulation & Data Analysis) with Prof. Dootika Vats (Dept. of Stats)
- Harvard Summer School: Summer projects & courses in Financial Economics & Quantitative methods (2019)

SKILLS & CERTIFICATIONS

Programming: R, RCpp, Python, C, C++, Matlab, SQL, VBA, Markdown, LATEX, Git

Mathematics: Markov Chain Monte Carlo, Bayesian Analysis, Stochastic Processes, Time-Series Analysis, Statistical

Simulations, Numerical Computing & Optimisation, Inference, Probability, Real & Complex Analysis, Linear Algebra

Languages: English (fluent), Punjabi (fluent), Hindi (native)

Online Certificates: ML Nanodegree (Udacity), Neural Networks & Deep Learning (Coursera), Macroeconomics (edX)

PROFESSIONAL EXPERIENCE

Zomato Ltd (A multinational restaurant aggregator & food delivery company with \$500 MM+ revenue) **Gurgaon, HR, India**

Technical APM, Delivery Charges | Serviceability | Locations

06 2021 - 02 2022

- Managed logistical demand optimization products; processed 1.5 MM+ daily orders at optimal GMV/Login-hr
- Developed algorithms for monetisation service (Delivery & Surge charges, MOVs); generating \$100MM+ revenue
- Conceptualized an event-based notification service platform for demand management; serving 4MM+ daily users
- Managed technical development of Locations service tech stack; improved multiple address accuracy to < 10m

Fitso by Zomato

Technical Product Management Intern

Gurgaon, HR, India

01 2021 - 05 2021

- Coordinated development of customer acquisition handling product at Fitso; increased customer conversion by 8%

Google Summer of Code, 2020 [\[CRAN\]](#) [\[GitHub\]](#)

Open Source Contributor, R Project for Statistical Computing

Mountain View, CA

05 2020 - 09 2020

- Built C++ optimised R package for estimating hierarchical Bayesian Quantile Regression models in Longitudinal and Panel datasets with binary outcome developed in Rahman & Vossmeier (2019)
- Published on CRAN; Support for Metropolis MCMC algorithm & 3 multivariate random samplers (GIG, TN, AL)
- Cited as: "Agarwal A., Vats D. (2020), Quantile Regression for Binary Longitudinal Data. R v1.0.3, IIT-Kanpur"

Nomura Structured Finance

Global Markets Analyst Intern, Macro Structuring and Research

Mumbai, MH, India

04 2020 - 06 2020

- Designed a custom systematic trading algorithm for index trading in Python using Options OI, PCR & MACD; backtested realising annualized returns of 16% over a 2 year volatile period on Nifty50 & Nikkei225 indices
- Built a cross-asset class portfolio allocator and optimizer in Python referencing Markowitz efficient frontier
- Conducted market research of Oil futures pricing, recommending a long exposure in Covid-19 hit Aviation sector

RESEARCH EXPERIENCE

Change-point algorithm for Markov Chains [\[Website\]](#)

Mentor: Prof. Dootika Vats, Dept of Math & Stats, IIT-K

Kanpur, UP, India

08 2020 - 04 2021

- Proposed a non-parametric change-point algorithm leveraging CUSUM statistic for Markov chains; extended it to identify burn-in periods in generalised α -mixing processes
- Verified methodology extension to parametric case with known sample distribution or logarithmic-posterior values
- Conducted literature review; developed tools to apply 2-sample Kolmogorov-Smirnov test to MCMC setup

Time series Analysis and Forecasting [\[Website\]](#)

Mentor: Prof. Amit Mitra, Dept of Math & Stats, IIT-K

Kanpur, UP, India

08 2019 - 03 2019

- Devised SARIMA model on Indian monthly rainfall data (114 yrs); used AR interpolation & stationarity transform
- Employed Box-Jenkins methodology for residual analysis, best fit model & predictive forecasting for next 2 months

INTERESTS

- Formula 1 Racing & Engineering | Cognitive Psychology | Amateur Guitar & Violin player | Mental Health